



DATE: January 7, 2008
TO: All Mer-Ko Customers
FROM: Susan Foster, Business Manager
RE: MER-KO PRODUCT LINE CHANGES & ADDITIONS
cc: ParexLahabra Management, Operations, Customer Service, and Administrative Staff

To Our Valued Customers:

As you are all aware, 2007 was a year of acquisition and strategic development for the Mer-Ko product line. Since the brand's acquisition by ParexLahabra, Inc. in June, Mer-Ko has been in an exciting state of transition as we position the brand for national growth and product line development. The most notable changes having an immediate impact on our customers are the modification of many of Mer-Ko's product names. The names have been changed to provide a more descriptive representation of the product's designed function and/or use and contribute to ease of product selection and identification in the future.

To ensure accurate order processing during this transition period, a Product Name Reference Guide is attached for your convenience. This guide provides an easy to use resource that cross-references both the old and the new Mer-Ko product names. This Reference Guide is also being posted on Mer-Ko's new web site www.parexmer-ko.com under the **Contractors' Resources** link for easy access.

Mer-Ko is excited about the new opportunities for our business and yours in the days ahead and we look forward to growing together with you in 2008. If you have any questions regarding the new product names, please do not hesitate to contact any member of the Mer-Ko team for assistance.

Best wishes for much success in 2008!

A handwritten signature in black ink, appearing to read "Susan Foster".

Susan Foster
Business Manager

Attachment

Product Name Reference Guide
Effective January 2008



MER-KO Item Key - New	MER-KO Product Description - New	Previous Item Name	Unit Size
<u>Primers</u>			
MKPRIMERULTRA5	626 ULTRABOND PRIMER	626 Primer 5 gal	Pail, 5 gallon
MKFILLERULTRA40	626 ULTRABOND PRIMER FILLER	626 Primer Filler 40# bag	Bag, 40 lb.
MKPRIMERULTRAKIT	626 ULTRABOND PRIMER - SMALL KIT	Primer Kit 626	Pail, 1 gallon + 15 lb bag
MKARCEMUL5	ARC EMULSION	BFP5 Emulsion	Pail, 5 gallon
MKARCFILLER	ARC MEMBRANE FILLER	BFPF Filler	Bag, 40 lb.
MK300PRIMER5K	MER-THANE 300 PRIMER KIT	MT300P Merthane Epoxy Primer (Part A + Part B)	Pails, 1 gallon ea/2 gallon kit
MKPREPSEAL5G	PREP SEAL PRIMER	PS Prep Seal	Pail, 5 gallon
<u>Underlayments</u>			
MKUNDER150E	UNDERLAYMENT - HIGH BUILD 150 EMULSION	150 Emulsion	Pail, 5 gallon
MKUNDERHBE	UNDERLAYMENT - HIGH BUILD EMULSION	UME Underlay-M Emul	Pail, 5 gallon
MKUNDERHBF	UNDERLAYMENT - HIGH BUILD FILLER	UMF Underlay-M Filler	Bag, 50 lb.
MKUNDERS	UNDERLAYMENT - RAPID SET COMPOUND	URS Underlay-RS Compound	Bag, 50 lb.
MKUNDERSF	UNDERLAYMENT - STANDARD ROOFING MEMBRANE	UC Underlay-C Compound	Bag, 50 lb.
MKUNDERTSE	UNDERLAYMENT - THIN SLOPE EMULSION	ULE Underlay-L Emul	Pail, 5 gallon
MKUNDERTSF	UNDERLAYMENT - THIN SLOPE FILLER	ULF Underlay-L Filler	Bag, 50 lb.
<u>Waterproofing Membranes</u>			
MKARCMEM	ARC WATERPROOFING MEMBRANE	BFP Mastic	Pail, 5 gallon
MKADMEM5	AUTO DECK WATERPROOFING MEMBRANE	FP Flashing Paste	Pail, 5 gallon
MKHG2000	HYDRO-GUARD 2000 WATERPROOFING MEMBRANE	HG Hydroguard 2000	Pail, 5 gallon
MKHG2000KIT	HYDRO-GUARD 2000 WATERPROOFING MEMBRANE - SMALL KIT	Hydroguard 2000 Kit	
MKHGBG5	HYDRO-GUARD BG WATERPROOFING MEMBRANE	HGBG Hydroguard BG	Pail, 5 gallon
MKFABR380	HYDRO-SHIELD 380 WATERPROOF MEMBRANE SHEET	Hydro-Shield 70 Waterproof Sheet Membrane	Roll, 487.5 sq ft
MK300MEM5	MER-THANE 300 WATERPROOFING MEMBRANE	Merthane 300 Gray	Pail, 5 gallon
MK320HMEM	MER-THANE 320 H WATERPROOFING MEMBRANE	MT320H Merthane Horizontal	Pail, 5 gallon
MK320HVMEM	MER-THANE 320 H/V WATERPROOFING MEMBRANE	MT320HV Merthane Horizontal & Vertical	Pail, 5 gallon
MKSDMEM5	SHUR DECK WATERPROOFING MEMBRANE	SDM5 ShurDeck Mastic 5g	Pail, 5 gallon
MKWDMEM5	WEATHER DECK WATERPROOFING MEMBRANE	FP Flashing Paste	Pail, 5 gallon
<u>Fabrics</u>			
MKCONW1	CONBASE W-1 SHEET	W1 Conbase Sheet W1-4	Roll, 324 sq. ft.
MKFABRG1	FABRIC TYPE I GLASSMAT	G1 Glassmat Type1	Roll, 1200 sq ft (3' width)
MKFABRG3X75	FABRIC TYPE II GLASSMAT - 3'x75' SMALL ROLL	SDF ShurDeck Fabric (Glassmat Type II) 3x75	Roll, 75 ln ft/225 sq ft
MKFABRG2LK	FABRIC TYPE II GLASSMAT - LARGE ROLL KIT	Glassmat Type II Fabric - 1300 s/f with 8" Base Roll	Box, 1300 sq ft
MKFABRG2SK	FABRIC TYPE II GLASSMAT - SMALL ROLL KIT	G2-2 Glassmat Type II Fabric - 280 s/f with 8" Base Roll	Box, 280 sq ft
MKFABRG3X400	FABRIC TYPE II GLASSMAT 3'x400' LARGE ROLL	SDF ShurDeck Fabric (Glassmat Type II) 3x400	Roll, 1200 sq ft
MKFABRG2S165	FABRIC TYPE II GLASSMAT 8'X165' LARGE ROLL (P)	G3-2 Fabric 8" x 165'	Roll, 100 sq ft/165 ln ft
MKFABRG2S90	FABRIC TYPE II GLASSMAT 8'X90' SMALL ROLL (P)	G3-1 Fabric 8" x 90'	Roll, 65 sq ft/90 ln ft
MKFABR10	FABRIC TYPE III BURLAP 10" - SMALL ROLL	B10 Burlap 10"	Roll, 300 ln ft
MKFABR40	FABRIC TYPE III BURLAP 40" - LARGE ROLL	B40 Burlap 40"	Roll, 1000 sq ft
MKFABR380	HYDRO-SHIELD 380 WATERPROOF MEMBRANE SHEET	Hydro-Shield 70 Waterproof Sheet Membrane	Roll, 487.5 sq ft

**Product Name Reference Guide
Effective January 2008**



MER-KO Itemkey New	MER-KO Desc1 New	Item Name (Torrance)	Unit Size
<u>Bodycoat Kits & Compounds</u>			
MKADBODYCT	AUTO DECK BODYCOAT POWDER	Bodycoat, Auto Deck	Bag, 50 lb.
MKADBODYCTRS	AUTO DECK BODYCOAT POWDER, RAPID SET	Bodycoat RS, Auto Deck	Bag, 50 lb.
MKADEMUL5	AUTO DECK EMULSION	Emulsion 5g, Auto Deck	Pail, 5 gallon
MK300INTER5G	MER-THANE 300 INTERMEDIATE COAT	MT3001 Merthane Intermed. Coat	Pail, 5 gallon
MKCOMPDS	SHUR DECK COMPOUND	SDC ShurDeck Compound	Bag, 50 lb.
MKWDBODYCT	WEATHER DECK BODYCOAT POWDER	BC Bodycoat	Bag, 50 lb.
MKWDBODYCTRS	WEATHER DECK BODYCOAT POWDER, RAPID SET	Bodycoat RS	Bag, 50 lb.
MKWDEMUL5	WEATHER DECK EMULSION	WD 5g Weatherdeck Emulsion 5g	Pail, 5 gallon
MKWDFILLER70	WEATHER DECK MEMBRANE FILLER, STANDARD70	TMF Tan Filler	Bag, 40 lb.
MKWDFILLER90	WEATHER DECK MEMBRANE FILLER, STANDARD90	Tan/Memb. Filler	Bag, 40 lb.
MKWDFILLERSF	WEATHER DECK MEMBRANE FILLER, SUPER FINE	Membrane Filler	Bag, 40 lb.
<u>Topcoats/Sealers</u>			
MKSEAL5	MER-KO SEAL	MerKo Seal 5g	Pail, 5 gallon
MKSEAL5AW	MER-KO SEAL - ANTIQUE WHITE	M-AW MKSeal - Antique White	Pail, 5 gallon
MKSEAL5AG	MER-KO SEAL - ARBOR GREEN	M-AG MKSeal - Arbor Green	Pail, 5 gallon
MKSEAL5CC	MER-KO SEAL - CAPECOD BLUE	M-CCB MKSeal - Capecod Blue	Pail, 5 gallon
MKSEAL5CB	MER-KO SEAL - COASTAL BLUE	M-CB MKSeal - Coastal Blue	Pail, 5 gallon
MKSEAL5CUST	MER-KO SEAL - CUSTOM COLOR	M-C MKSeal - Custom Color	Pail, 5 gallon
MKSEAL5DR	MER-KO SEAL - DESERT ROSE	M-DR MKSeal - Desert Rose	Pail, 5 gallon
MKSEAL5DG	MER-KO SEAL - DOVER GRAY	M-DG MKSeal - Dover Gray	Pail, 5 gallon
MKSEAL5GC	MER-KO SEAL - GRAND CANYON	M-GC MKSeal - Grand Canyon	Pail, 5 gallon
MKSEAL5GM	MER-KO SEAL - GRAND MARINER	M-GM MKSeal - Grand Mariner	Pail, 5 gallon
MKSEAL5LB	MER-KO SEAL - LEATHER BROWN	M-LB MKSeal - Leather Brown	Pail, 5 gallon
MKSEAL5LG	MER-KO SEAL - LIGHT GRAY	M-LG MK Seal - Light Gray	Pail, 5 gallon
MKSEAL5NW	MER-KO SEAL - NAVAJO WHITE	M-NW MKSeal - Navajo White	Pail, 5 gallon
MKSEAL5OA	MER-KO SEAL - OLD ADOBE	M-OA MKSeal - Old Adobe	Pail, 5 gallon
MKSEAL5RR	MER-KO SEAL - REGAL RED	M-RR MKSeal - Regal Red	Pail, 5 gallon
MKSEAL5SB	MER-KO SEAL - SAND BEIGE	M-SB MKSeal - Sand. Beige	Pail, 5 gallon
MKSEAL5SG	MER-KO SEAL - SLATE GRAY	M-SG MKSeal - Slate Gray	Pail, 5 gallon
MKSEAL5SW	MER-KO SEAL - SMOKEWOOD	M-SW MKSeal - Smokewood	Pail, 5 gallon
MKSEAL5TR	MER-KO SEAL - TILE RED	M-TR MKSeal - Tile Red	Pail, 5 gallon
MKSEAL5TT	MER-KO SEAL - TIMBER TAN	M-TT MKSeal - Timber Tan	Pail, 5 gallon
MKSEAL5W	MER-KO SEAL - WHITE	M-W MKSeal - White	Pail, 5 gallon
MKSEALSG5	MER-KO SEAL SG	SemiGloss	
MKSEALSG5AW	MER-KO SEAL SG - ANTIQUE WHITE	SemiGloss - Antique White	Pail, 5 gallon
MKSEALSG5CUST	MER-KO SEAL SG - CUSTOM COLOR	S-C SemiGloss - Custom Color	Pail, 5 gallon
MKSEALSG5DG	MER-KO SEAL SG - DOVER GRAY	S-DG SemiGloss - DoverGray	Pail, 5 gallon
MKSEALSG5GM	MER-KO SEAL SG - GRAND MARINER	S-GM SemiGloss - Grand Mariner	Pail, 5 gallon
MKSEALSG5LB	MER-KO SEAL SG - LEATHER BROWN	SemiGloss - Leather Brown	Pail, 5 gallon
MKSEALSG5OA	MER-KO SEAL SG - OLD ADOBE	S-OA SemiGloss - Old Adobe	Pail, 5 gallon
MKSEALSG5SB	MER-KO SEAL SG - SAND BEIGE	S-SB SemiGloss - Sand. Beige	Pail, 5 gallon
MKSEALSG5TT	MER-KO SEAL SG - TIMBER TAN	S-TT SemiGloss - Timber Tan	Pail, 5 gallon

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MER-KO Itemkey New	MER-KO Desc1 New	Item Name (Torrance)	Unit Size
<u>Topcoats/Sealers</u>			
MKTOPCOAT5G	MER-THANE 300/310 TOPCOAT	MT300T Merthane Topcoat	Pail, 5 gallon
MKTC5GAB	MER-THANE 300/310 TOPCOAT - ASH BROWN	MT300T-AB Merthane Topcoat	Pail, 5 gallon - Ash Brown
MKTC5GCC	MER-THANE 300/310 TOPCOAT - CUSTOM COLOR	MT300T-CC Merthane Topcoat	Pail, 5 gallon - Custom Color
MKTC5GDT	MER-THANE 300/310 TOPCOAT - DESERT TAN	MT300T-DT Merthane Topcoat	Pail, 5 gallon - Desert Tan
MKTC5GMS	MER-THANE 300/310 TOPCOAT - MONTEREY SAND	MT300T-MS Merthane Topcoat	Pail, 5 gallon - Monterey Sand
MKTC5GPG	MER-THANE 300/310 TOPCOAT - PACIFIC GRAY	MT300T-PG Merthane Topcoat	Pail, 5 gallon - Pacific Gray
MKTC5GRG	MER-THANE 300/310 TOPCOAT - ROCKY GRAY	MT300T-RG Merthane Topcoat	Pail, 5 gallon - Rocky Gray
MKTC5GSG	MER-THANE 300/310 TOPCOAT - SIDEWALK GRAY	MT300T-SG Merthane Topcoat	Pail, 5 gallon - Sidewalk Gray
<u>Aggregates</u>			
MKSAND16	SILICA SAND 16	MT300S Merthane Silica Sand 2/16	Bag, 100 lb.
MKSAND30	SILICA SAND 30	SS Silica Sand 90/60/30/20/16	Bag, 100 lb.
MKSAND60	SILICA SAND 60	SS Silica Sand 90/60/30/20/16	Bag, 100 lb.
MKSAND90	SILICA SAND 90	SS Silica Sand 90/60/30/20/16	Bag, 100 lb.
<u>Complementary Products</u>			
MKADBODYCTACC	AUTO DECK BODYCOAT ACCELERATOR	BCA Bodycoat Accelerator, Auto Deck	Each
MKBASEVENT	BASE VENT	BV Base Vent	Each
MK4BRUSHCS	BRUSH 4IN CASE	Brushes 4" (12)	Case (12)
MKDECKDRAIN	DECK DRAIN	DD Deck Drain	Each
MKEDGEVENT	EDGE VENT	EV Edge Vent	Each
MKFLASH4X6	FLASHING 4*X6" L-METAL	Flashing 4" X 6" L Metal	Piece, 10 In ft
MKEDGEMETAL	FLASHING EDGE METAL	EM Flashing - Edge Metal/Drip Edge	Piece, 10 In ft
MKFLASHW2D	FLASHING WALL TO DECK METAL	Flashing - Wall to Deck Metal	Piece, 10 In ft
MKADHSV380	HYDRO-SHIELD 380 ADHESIVE	Hydro-Shield 70 Adhesive	Pail, 4 gallon
MKADHSV380S	HYDRO-SHIELD 380 SEAM ADHESIVE	Hydro-Shield 70 Waterproof Seam Adhesive	Case, (10) Tubes 10.5 oz. each
MKACCEL1G	MER-THANE ACCELERATOR	MTA-G Merthane Accelerator	Can, 1 gallon
MKACCEL1P	MER-THANE ACCELERATOR	MTA-P Merthane Accelerator	Can, 1 pint
MKCONCMT1P	MER-THANE CONCENTRATE	MTC Merthane Concentrate	Can, 1 pint
MKMETALLATH	METAL LATH	SDL ShurDeck Lath - Metal	Roll, 180 sq ft
MKPLASTICLATH	PLASTIC LATH	SDL-P ShurDeck Lath - Plastic	Roll, 200 sq ft
MKCAULKCS	PUC 1000 ADHESIVE CAULKING CASE	PUC1000 Caulking, Polyurethane (Exterior) - Case	Case, (12) Tubes 10.5 oz. each
MKPROBOARD	PROTECTION BOARD	PB Protection Board	Sheet, 200 sq ft
MKSCUPPER	SCUPPER	Scupper	Each
MKSTAIRNOSING	STAIR NOSING	ASN Aluminum Stair Nosing	Piece, 12 In ft
MKSTAPLES	STAPLES 5/8 IN	Staples 5/8"	Box (10,000)
MKWDBODYCTACC	WEATHER DECK BODYCOAT ACCELERATOR	BCA Bodycoat Accelerator	Each